

## INTRODUCING MIDWEST GRAIN MERCHANTISER, JAY MATHEWS

Jay Mathews has recently joined the staff at Midwest Grain as a merchandiser. Originally from a farm near Tolono, Illinois, Jay has managed country elevators in east central Illinois throughout his career. Prior to joining Midwest Grain LLC in January 2010, he managed the Grain Department at Effingham Equity for over twenty years.



Jay Mathews, Midwest  
Grain Merchandiser

Jay's wife, Beth, is a nurse practitioner who recently accepted a position with Carle Clinic, in adult medicine. They have a daughter, Kathryn, 27, who lives in Forest Park.

Jay and his family are looking to move to the Mahomet or Champaign area once they sell their house in Effingham.

Jay and Beth enjoy playing golf.

Ludlow Coop employees welcome Jay!

## LUDLOW COOP AT THE MIDWEST AG EXPO AT GORDYVILLE USA

Gordyville USA, Ludlow Coop exhibited at the Midwest AG Expo January 27 & 28, 2010. The AG Expo gives us the opportunity to meet our customers and prospects and showcase products and services that we offer. This year we had Kent Feeds, Purina Mills and Dairyland Seed featured at our booth. We had another successful show manned by Ludlow Coop employees and presented many opportunities for our customers to take advantage of the services and products at Ludlow Coop.

Submitted by John Schweizer,  
Feed Mill Manager

## SEED AVAILABLE IN THE FEED MILL AT LUDLOW

Time to think about your small seed needs and get it ordered. Oats are in short supply and I have ordered what I hope is an adequate amount to cover everyone's needs. Waterway and pasture mixes are also available for spring seeding. I will have wheat for waterway work if you don't want to use oats.

Be sure and check out our Dairyland Alfalfa plot in Paxton south of the elevator. As far as we know this is the only dealer plot in central Illinois. It was seeded last May and the June/July weather was favorable to get a nice stand established. If you would like a tour let me know and I will explain the different varieties.

We will have a limited amount of corn and soybeans available during planting season if you run short. If you are interested in a one or two bag side by side comparison with your current hybrids let me know and I will get you some of the latest genetics and traits available to compare on your farm.

John Schweizer 217-841-0286 Cell



THE GRAINERY  
FOR  
FEBRUARY 2010

**22ND Annual Paxton-Buckley-Loda  
FFA Farm Toy Show  
at the PBL High School  
Saturday, February 13, 2010  
9:00 a.m. until 2:30 p.m.  
Silent Auction**

(public may consign toys to a limit of 50 total items)

**CONCESSION STAND \* LUNCH  
DOOR PRIZES \* PARTS DEALER PRESENT  
PEDAL TRACTOR PULL**

LUDLOW COOP FACILITIES  
& CBOT WILL BE CLOSED  
MONDAY, FEBRUARY 15  
IN OBSERVANCE OF  
PRESIDENT'S DAY

# Patron Grain Statements

Enclosed with this brochure is your patron grain statement. The information on this statement pertains to your grain account as of 2:00 p.m. FEBRUARY 2, 2010. We are sending this information to you in order for you to double check your records to ours. The statement details your grain that is on open storage/delayed pricing/hold etc. Also included on the statement are the open contracts of grain you have sold through Ludlow Coop for future deliveries or to be applied to your bushels that are in the elevator already. The dates are shown by month and year for the delivery period of the contract in which the grain was sold. For example, if you have sold grain for 2010 harvest delivery the dates are shown as 10/1/10-11/30/10. For location number references please look at the back page.

GRAIN IN THE ELEVATOR AND OPEN CONTRACTS. When you look at your grain statements the bushels in storage or on delayed pricing are NOT reduced by any existing contracts for future delivery periods. We cannot apply grain sold for a future delivery period until the 1st day of that delivery period. For example, if you put 10,000.00 bushels in storage at harvest and have 5,000.00 bushels sold for APRIL 2010 your statement as of today will show 10,000.00 bushels storage and an open 5,000.00 bushel APRIL 2010 contract.

We are asking that patrons please look over the statements and if you find any errors please contact our Buckley/Ludlow/Danforth/Piper City offices immediately! Please do not wait until a later date.

Thank you for your assistance,  
Office Staff

## Reference to statement location numbers:

Ludlow #100	Clarence #200
Perdueville #300	Buckley #400
Loda #500	DelRey #600
Danforth #610	Gilman #620
LaHogue #630	Piper City #640
Direct Shipments #800	Paxton #900

## CUSTOMER FOCUS GROUP MEETINGS

Ludlow Co-op will be holding Customer Focus Group meetings in February. The goal of these meetings is to gather customer input as we develop plans for the company's future. A series of small group meetings with Ludlow Co-op board members and staff will be held in Ludlow, Buckley, Danforth, and Piper City.



If you would be interested in participating, please email:

Bruce Bastert at [bbastert@ludlowcoop.com](mailto:bbastert@ludlowcoop.com)

or

Steve Wissink at [swissink@ludlowcoop.com](mailto:swissink@ludlowcoop.com)

By Friday, February 12th!

## NO LONGER AVERAGING HARVEST MOISTURE BEGINNING NEW CROP 2010

Beginning with new crop 2010 deliveries Ludlow Co-op will no longer be averaging the moisture of harvest deliveries of grain.

Harvest averaging has become an untenable position for us to continue. It has become necessary to set a finite time that grain can be left open without determining if it will be sold or stored. Averaging of grades drags out the disposition of grain process making this unworkable. State regulations preclude shipment of grain while it is sitting in a "hold" category.

Details will be established over the next couple of months and passed along as soon as possible. **You will not be required to determine if grain is to be sold or stored as it crosses the scale as some firms are doing, but there will be a fixed, finite time period for the store/sale decision to be made after a load is delivered. If no decision is communicated to Ludlow Co-op within that time period, the grain will be placed into storage.**